

Employee Profile | Loan Originator

goodmortgage.com looks for specific traits in potential employees.

It's one way we can ensure that goodmortgage.com will maintain its superior level of service to customers and continue to be a great place to work.

Becoming a goodmortgage.com Loan Originator requires that you have the following:

- North Carolina Loan Originator's License
- Previous experience in loan origination or in sales
- Proficiency using Calyx Point, MS Office applications and Internet computer skills
- Ability to communicate and sell effectively in person, on the phone and via e-mail
- At least a High School Diploma, 4-year Degree preferred
- Ability to work hard and self-organize
- Attention to detail

As a Originator you will also be expected to:

- ✓ Meet sales objectives in a fast-paced and professional environment.
- ✓ Help customers choose correct financial products and respond thoroughly to all questions.
- ✓ Provide in-depth services to current and potential customers professionally maintaining high levels of customer satisfaction.
- ✓ Quickly analyze credit packages, calculate income and ratios, determine all information required for loan approval.
- ✓ Maintain knowledge of goodmortgage.com's mortgage loan product offerings.
- ✓ Originate loans from company leads, and referrals.
- ✓ Focus on details, results, productivity and time management.
- ✓ Exhibit a professional demeanor and clear problem-solving/decision making skills.
- ✓ Work in the Charlotte, NC office during normal business hours with occasional evening and weekend work as business needs and job responsibilities require.
- ✓ Report to Sales Manager and follow company policies.

Limits of Authority:

Fulfill job responsibilities as described. May not obligate or contract on behalf of the company.
No staff will report to this position.

Come join the team at goodmortgage.com!